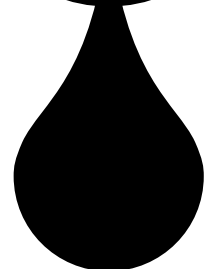
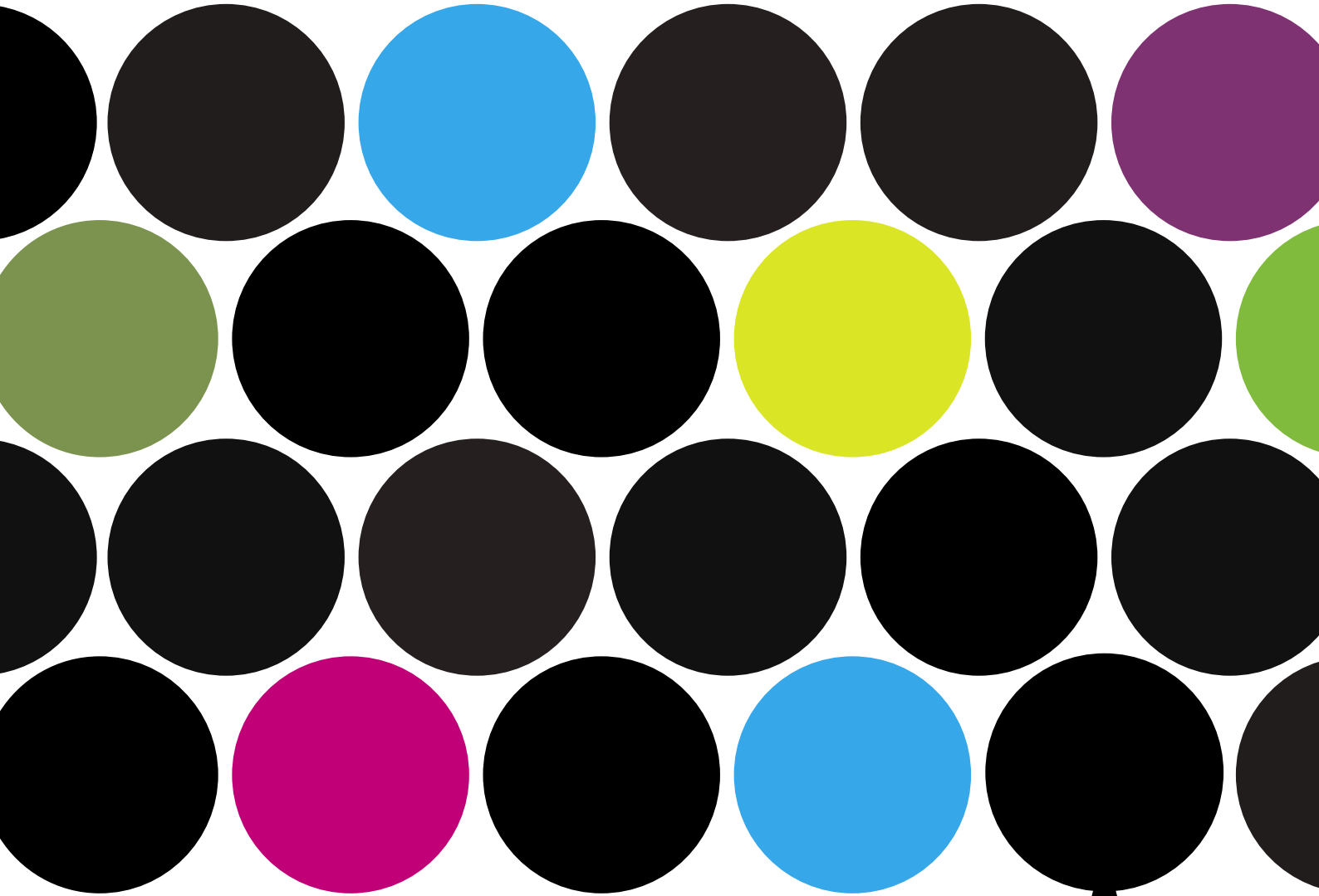




# Chemical and Product Tankers

**BACK TO FUNDAMENTALS**

London, 10–11 March 2009



- OUTLOOK** for vegoil, biodiesel & chemical trades
- PIRACY** – crisis management recommendations
- POOLING** – the pros & cons
- MEET THE REGULATORS** – EU & US legislative update
- TANKER VETTING** – the charterer's perspective
- SAFETY** – tank cleaning

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Braemar Howells





# BACK TO FUNDAMENTALS

Navigate and IPTA have teamed up to provide a conference for the chemical and parcel tanker industry focusing on the issues which really matter to operators and charterers in this diverse sector.

The aim of the conference is to cover a mix of commercial, operational and legislative issues, drawing on the expertise of some of the industry's best known players.

Against a backdrop of an uncertain market and a difficult economic climate, how will the industry perform in the short and medium term? How will the biofuels trade develop in 2009 and what will its impact be on the tanker markets? How do chemical operators deal with piracy issues? What are charterers looking for from their ships?

Our programme features senior managers from a range of ship operating and management companies, charterers, shipbrokers, legislators and technical providers. In particular we look at the commercial outlook for the sector, piracy, the latest legislation, coatings and vetting issues.

The programme has been put together by renowned market analyst Fred Doll who provides high level and strategic market analysis to a range of shipowning and financial clients across the shipping sector.

The event will take place in central London.



## WHO SHOULD ATTEND?

This event is aimed at senior management of product and chemical tanker companies from both the chartering and technical divisions as well as their customers. The conference will also be of interest to port and terminal operators, as well as service and equipment suppliers.

Members of IPTA receive a discounted delegate fee (see booking form on the back for full details).

## ABOUT IPTA

IPTA was formed in 1987 by a number of like-minded independent parcel tanker operators who felt that the time had come for this highly specialised sector of the shipping industry to have impartial and non-prejudiced representation in the various forums that influence their business. IPTA has since developed into an established representative body for shipowners operating IMO classified chemical and product tankers and is recognised as a focal point through which regulatory authorities, charterers and trade organisations may liaise with such owners.

IPTA, in being recognised as a truly international organisation with expertise in the specialised chemical/product tanker field, was granted consultative status as a Non-Governmental Organisation to the International Maritime Organization (IMO) in 1997.



[www.ipta.org.uk](http://www.ipta.org.uk)

# AGENDA //

**Day One** Tuesday March 10, 2009

## Key Issues and Markets Sessions

- 9:00–9:15**      **Chairman's introduction**  
*Capt. Ian. Finley*
- 9:15–10:00**    **Key issues for sector**  
*Janet Strode, General Manager, IPTA*
- 10:00–10:30**   **Vegetable oils and biodiesel outlook**  
Palm oil/soyabean oil/rapeseed oil origins/destinations and volumes; Vessel types  
*Fred Doll, Managing Director, Doll Shipping Consultancy*
- 10:30–10:45**    **Discussion**
- 10:45–11:15**    **Break**

## Key Issues and Markets Sessions (cont.)

- 11:15–11:45**    **Product tanker market**  
Key clean product demand factors; Product tanker supply overview; Earnings and prices  
*Simon Chatrabhuti, Head of Tanker Research, ICAP Shipping*
- 11:45–12:15**    **Chemical tanker market**  
Chemical demand trends; Chemical tanker fleet development; Freight rates; Earnings and prices  
*Geir Olafsen, Research Director, Inge Steensland*
- 12:15–12:30**    **Discussion**
- 12:30–13:45**    **Lunch**

## Markets and Commercial Issues Session

- 13:45–14:15**    **European small chemical tanker sector**  
Demand factors; Fleet supply trends; Key issues facing the sector  
*Hugo Finlay, Managing Director, Essberger Tankers*
- 14:15–14:45**    **Pooling as a commercial alternative**  
Opportunities provided by pooling; Advantages versus "go it alone"; Key players and markets; Costs and benefits  
*John Edmondson, Director, Heidmar UK*
- 14:45–15:00**    **Discussion**
- 15:00–15:30**    **Break**

## Piracy Session

- 15:30–16:10**    **Piracy: What the authorities are doing**  
Role of IMO, national governments and regional organisations; Current actions; Arming of merchant ships; Planned activity for future  
*Chris Trelawny, Head of Maritime Security Section, International Maritime Organisation and Charles Darr, Office of Maritime and International Law, US Coast Guard*
- 16:10–16:30**    **Legal and practical issues arising out of a hijacking**  
Understanding the risk; Practical steps; Payment of the ransom; Legal issues  
*Stephen Askins, Partner, Ince & Co.*
- 16:30–16:50**    **Piracy: Security issues**  
What can owners do to prevent pirate incidents?; Does conventional wisdom on security actually work?; Group transit initiatives  
*Nick Davis, Chief Executive Officer, Gulf of Aden Group Transits*
- 16:50–17:15**    **Discussion**
- 17:15–19:00**    **Drinks reception**

# Day Two: Wednesday March 11, 2009

## Regulatory/Legislative Issues Session

- 9:00–9:30**      **EU Shipping Legislation and Regulation Update**  
*Marten Koopmans, Accredited Representative of the European Commission to IMO*
- 9:30–10:00**    **EU Shipping Legislation and Regulation Update**  
*Charles Darr, Office of Maritime and International Law, US Coast Guard*
- 10:00–10:15**    **Discussion**
- 10:15–10:45**    **Break**

## Inert Gas Session

- 10:45–11:15**    **The case for the proposed expansion of the requirement for inert gas to chemical tankers and smaller product tankers**  
*Svend Foyn-Bruun, Vice President, Operational Support, Odfjell Seachem Parcel Tankers*
- 11:15–11:45**    **Concerns relating to the mandatory imposition of inert gas to chemical tankers**  
*Dan Dahlgard, Executive Vice President, Chief Operating Officer, Chembulk Tankers*
- 11:45–12:00**    **Discussion**
- 12:00–13:15**    **Lunch**

## Air Emissions, STCW and Biofuels Session

- 13:15–14:30**    **Shipping's contribution to global CO2 emissions – the case for Market Based Instruments, An International Fund for GHG Emissions from Ships Emissions Trading**  
Discussion of pros and cons of greenhouse gas (“GHG”) reduction approaches under consideration, led by industry experts active in current deliberations at IMO.  
*Christian Breinholt, Director, Danish Maritime Authority and Robert Ashdown, Head of Technical Division, UK Chamber of Shipping*
- 14:30–14:55**    **Shipping Legislation and Regulation Update**  
Crewing and Training-STCW revision 2010: Major issues affecting your business; General overview of STCW revision; Flag State perspective on industry proposals for strengthening requirements for chemical/oil tanker endorsements  
*Arsenio Dominguez, Technical Adviser, Panama Permanent Mission to IMO*
- 14:55–15:20**    **Testing, inspection and technical issues affecting biofuels: overview for tanker operators**  
Contamination and stability issues; Best practices in inspection, storing, and handling; Increase in complexity of inspection and testing due to variety of feedstocks; Implementing testing programme to guarantee quality of biofuels in supply chain  
*Kurt Tyssen, Business & Analytical Development Manager, Intertek*
- 15:20–15:30**    **Discussion**
- 15:30–16:00**    **Break**

## Vetting Session

- 16:00–16:30**    **Vetting**  
Key issues for preparation; Maximising likelihood of satisfactory outcomes  
*Capt. Ian McLeod, Manager, Third Party Tanker Quality Assurance, International Marine Transport Ltd.*
- 16:30–17:00**    **Overview of BP's vetting organisation and decision tools including:**  
Owner assessment; Terminal assessment; Vessel assessment  
*Mike Powell, Manager - Audit & Inspection, BP Shipping Ltd*
- 17:00–17:15**    **Discussion / Chairman's Closing remarks**

# Registration form CPT09S2

# Bookings

Please return this form together with your payment to Navigate Events, The Baltic Exchange, 38 St Mary Axe, London EC3A 8BH, United Kingdom. Or fax to +44 (0) 207 369 1684

## First delegate

Name .....

Position .....

Email .....

## Second delegate

Name .....

Position .....

Email .....

## Third delegate

Name .....

Position .....

Email .....

## Company details

Company Name .....

Address .....

Postcode/Zip .....

Country .....

Telephone .....

## Booking Contact

Please give details of the person to whom general conference correspondence and receipted invoices should be sent:

Name .....

Position .....

Telephone .....

Email .....

Purchase order no (if any) .....

## Payment

Conference fee (per delegate) £850 + VAT @15% = **£977.50**

***IPTA member discounted rate:***

£750 (per delegate) + VAT@15% = **£862.50**

I enclose a cheque for £ ..... payable to Navigate Events Ltd

Please debit my credit card

      Debit card  Other

Card no

Three digit security code

Expiry date   /   Cardholder's name and address:

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Your credit card details will be destroyed once payment has been taken. If you are not happy disclosing your details on this form please call Navigate on +44 (0) 207 369 1656/1650 to make a telephone payment. Payment by invoice and bank transfer can also be arranged if required. Please email Mike Elsom (melsom@navigateevents.com) for details. A receipted invoice will be sent by email to the booking contact once payment has been received. To reserve your place call Navigate on +44 (0) 207 369 1653 or email conferences@navigateevents.com

# Group discounts

If you would like to reserve four or more places at this conference we would be happy to discuss a group discount with you. Please call for more information

# Venue

The conference takes place at the Holiday Inn (Bloomsbury), Coram Street, London WC1N 1HT. Accommodation is not included in the conference price, but discounted rates are available by calling 0870 4009222 and quoting N4V.

# Terms and conditions

Navigate must be in receipt of full payment prior to the day of the conference or your nominated delegate(s) may not be allowed entry to the event. Cancellations 14 calendar days prior to the event will be refunded at 50% of the delegate fee. Cancellations within 14 calendar days cannot be refunded. All cancellations must be received in writing. Names of delegates may be changed at any time without charge and notification of name changes should be made in writing. Registration fees include lunch and refreshments. Hotel accommodation or travel is not included. If for any reason Navigate cancels this event, Navigate does not accept any responsibility for reimbursing travel, accommodation or any other costs incurred by the delegates. Navigate reserves the right to amend the conference agenda at any time and without giving prior notice to delegates

# About Navigate

Navigate specialises in providing marketing, corporate communications media relations and specialist training to the international maritime, ports and logistics industries. In addition, our conference division stages a range of maritime events, seminars and conferences.

For more information visit [www.navigateevents.com](http://www.navigateevents.com)

# Further information

For further information please contact Bill Lines or Will Bixby at Navigate.

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