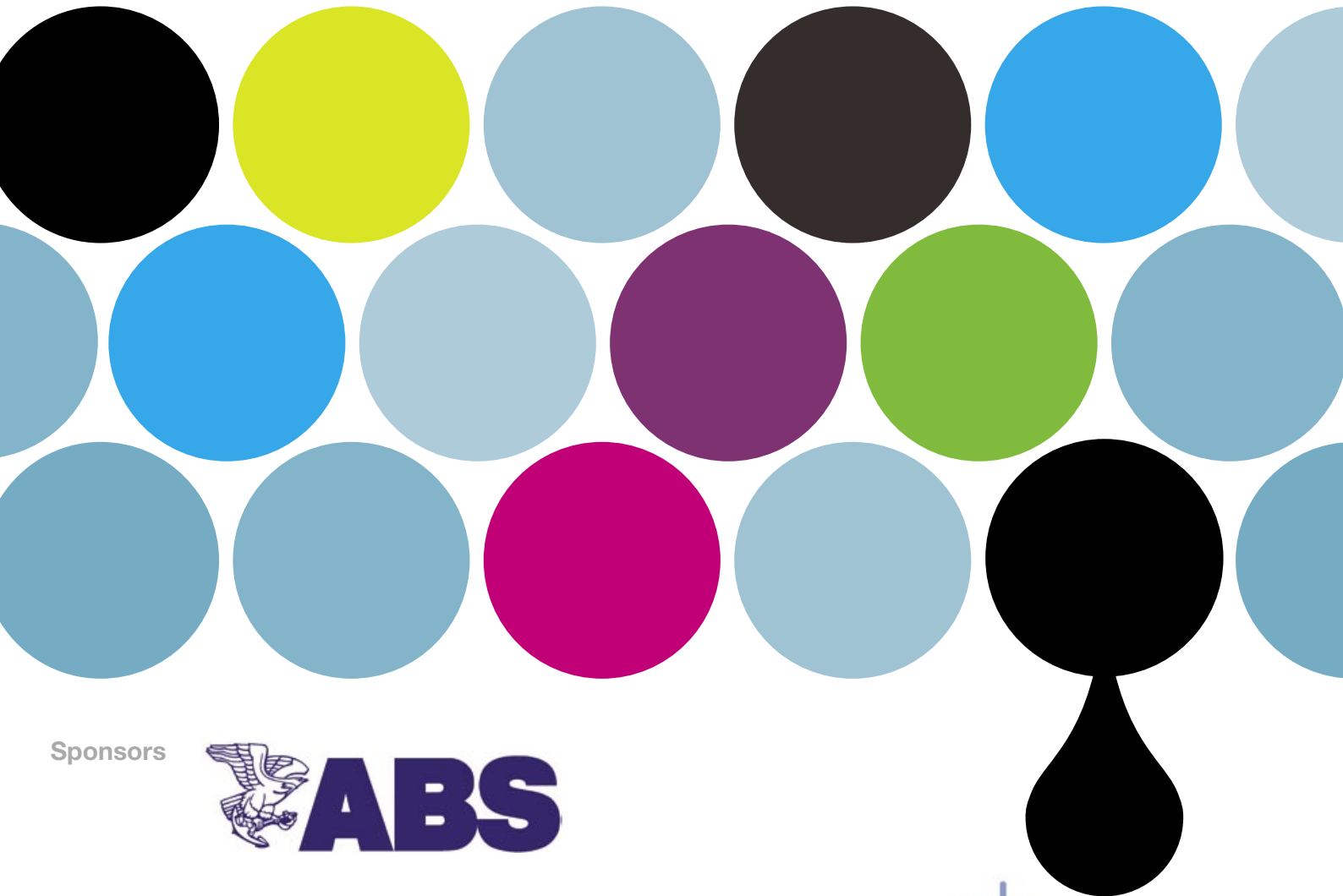




**Outlook for vegoil, biodiesel & chemical trades //
Commercial update // Imminent regulations update //
TMSA & vetting // Financing tankers in 2010 //
Security issues // *New for 2010: Pre-conference
TMSA workshop – 8 March***

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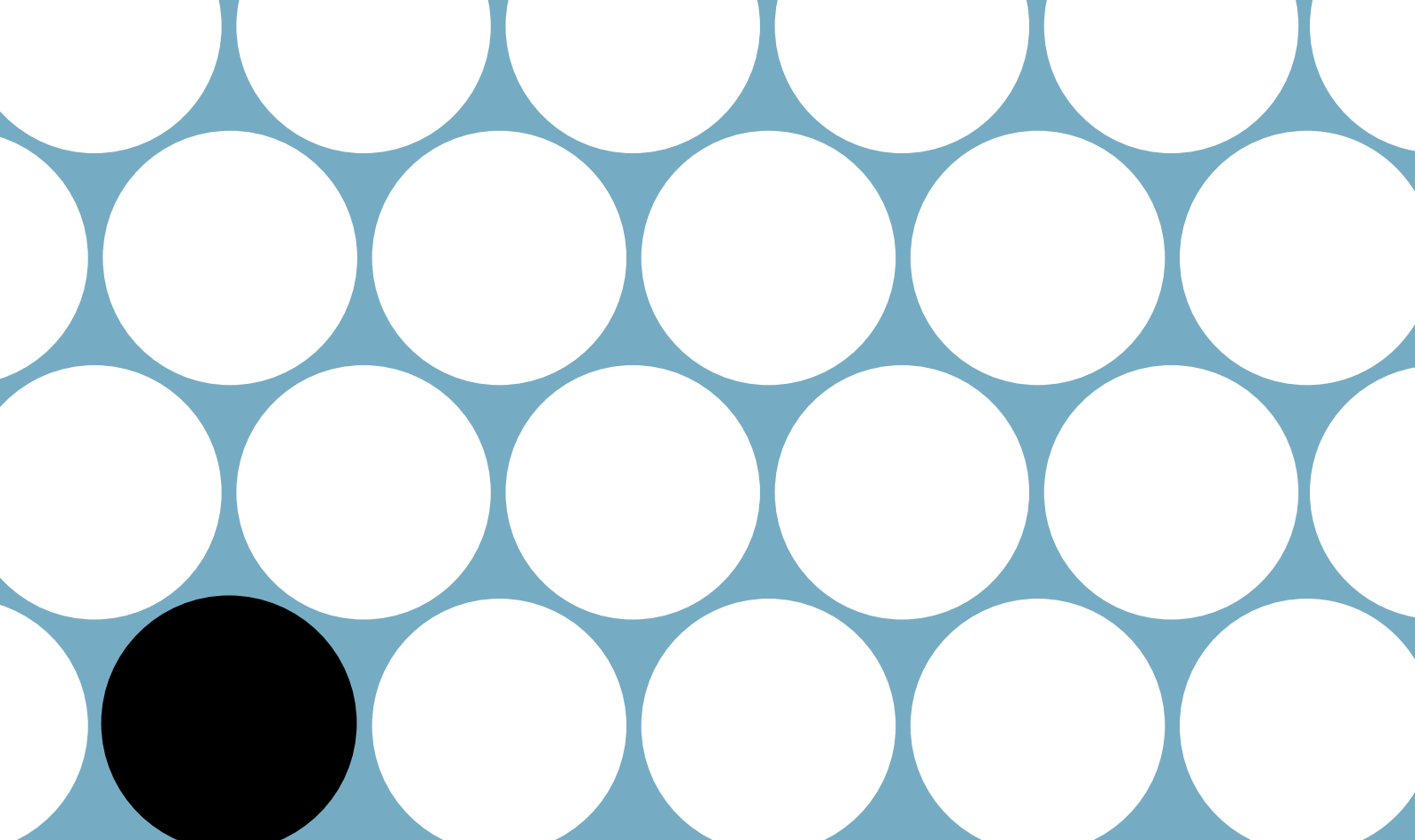


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**FOCUSING ON
THE ISSUES
WHICH REALLY
MATTER TO
OPERATORS AND
CHARTERERS.**

Navigate and IPTA are once again teaming up to provide a conference for the chemical and parcel tanker industry focusing on the issues which really matter to operators and charterers.

Launched in 2009, the event attracted over 150 owners and operators of chemical and product tankers as well as shipbrokers, charterers and equipment providers for an intensive two days of discussion looking at mix of commercial, operational and legislative issues, drawing on the expertise of some of the industry's best known players.

For March 2010 we have once again put together a strong programme of speakers featuring senior managers from a range of ship operating and management companies, charters, shipbrokers, legislators and technical providers.

The event will be held at the Hilton Tower Bridge, a large comfortable and conveniently located five star hotel in central London. In addition we will also be running a pre-event workshop looking at Tanker Management Self Assessment. This will be led by Ian Hunter of Hudson Systems. He has an extensive senior management and quality assessment background with ExxonMobil, responsible for its worldwide third party vessel vetting system; he is a former member of the General Policy Committee of OCIMF as well as chairman of both the Marine Issues Committee of the UK Chamber of Shipping and the Marine Committee in the International Chamber of Shipping.

WHO SHOULD ATTEND?

This event is aimed at the senior management of product and chemical tanker companies from both the chartering and technical divisions and their customers. The conference will be of interest to port and terminal operators, as well as service and equipment suppliers.

Members of IPTA receive a discounted delegate fee (see booking form on back for full details).



**THE 2009
AGENDA AND
STANDARD OF
THE SPEAKERS
WERE "GOOD"
OR "VERY GOOD".
THE QUALITY OF
NETWORKING
WAS DEEMED TO
BE VERY HIGH.**

LAST YEAR'S EVENT

Senior representatives of companies owning or operating an estimated 650 tankers attended in 2009.

Feedback from the delegates was good with all respondees to our post-event questionnaire agreeing that the agenda and standard of the speakers were "good" or "very good".

The quality of networking was deemed to be very high and a number of companies used the two day event to host private dinners and meetings for the principals gathered in London.

ABS Europe, Ace Tankers, AET UK, Alan Shipping, Alcotra, Assoc Petroleum Terminals, Bank of Ireland, Barry Rogliano Salles, Belships, Bernhard Schulte (Hellas), BGN Risk Maritime Security Services, Bibby Line, Bloomberg, Botany Bay Shipping, BP Shipping, Braemar Howells, Braemar Seascope, Budamar Transport, Casper Shipping, Chembulk Tankers, Chevron Shipping, Clipper Tankers, Concateno Medscreen, Cook Islands, D'Amico Tankers UK, Danish Maritime Authority, DnB NOR Bank, Doll Shipping Consultancy, Dorval Kaiun K K, Dorval Shipping, Drewry Shipping Consultants, Dryad Maritime, DVB Group Merchant Bank (Asia), Eastport Maritime, Eiger Shipping, Eitzen Chemicals, Empire Chemical Tanker Holdings, Erria (Ibex Maritime), EU Operations Centre, European Commission, Fairfield Chemical, Fairplay, Finbeta, Frank Mohn, Heidmar, Hellestport, Hill Dickinson, Hypro Shipping, Ibex Denizcilik, ICAP Shipping, ICIS, Chemical Business, IINO UK, IMO, Ince & Co, Inge Steensland, International Marine Transport, International Paint (Akzonobel), Intertek, IPTA, ITOFF, James Fisher Everard, Jo Tankers, John T Essberger, Kemika Tankers, Koyo Kaiun, Laurin Maritime, London School of Economics, Lotus Shipping, Marine Cargo Experts, Mediterranea di Navigazione, Ministry of Transport (Netherlands), MISC Berhad, Mitsui OSK Lines, Navig8 Europe, OCIMF, Odfjell Ahrenkiel, Odfjell Tankers, OW Bunker, Panama Maritime Authority, Panasia Marine (Tankers), Paradise Navigation, PetroFina, RG Hagland, Swedish Transport Agency Marine Department, Tailwind (Europe), Tanker Operator, Tanker Shipping & Trade, The Meeting House, Toepfer Transport, Tokyo Marine Europe, Tufton Oceanic, UK Chamber of Shipping, Unicorn Tankers International, United Chemical Tankers, US Coast Guard, Videotel, WO Shipping Group

AGENDA //

Featuring speakers from
Fenwick Willan
Essberger Tar

Day One: Tuesday March 9, 2010

CHEMICAL AND BIOFUELS SESSION

- 09:00** **Welcome from the conference organiser**
- 09:05** **Chairman's Introduction**
HE Captain Ian Finley, Permanent Representative of the Cook Islands to the IMO
- 09:15** **Petrochemical industry trends and the impact on seaborne trade**
Industry overview; Regional developments; Prospects after the downturn
John Bonarius, Managing Director, CMA Europe
- 09:45** **Biofuel and vegoil trends**
Factors affecting seaborne trade; Vegoils; Biodiesel; Ethanol; Pricing
Dr Sarah Hickingbottom, Senior Research Economist, LMC International

- 10:15** **Discussion**
10:30 **Break – Kindly sponsored by Q88 & Milbros Software**

TANKER MARKET SESSION

- 11:00** **Product tanker market**
Key clean product demand factors; Product tanker supply overview; Earnings and prices
Simon Chattrabhuti, Head of Tanker Research, ICAP Shipping
- 11:30** **Chemical tanker market**
Chemical demand trends; Freight rates; Earnings and prices
Geir Olafsen, Head of Research Department, Inge Steensland
- 12:00** **Chemical tanker shipbuilding update**
Shipyards; Types of vessels; Status of orderbook
Fred Doll, Managing Director, Doll Shipping Consultancy
- 12:15** **Discussion**
12:30 **Lunch**

COMMERCIAL AND TECHNICAL FACTORS SESSION

Watch this space. We are putting together a session of senior industry participants speaking about current issues.

- 14:45** **Marine Line Coatings: Efficiencies in the real world**
Cargo scenarios based on real world examples; Operational efficiencies versus epoxy coatings; Cost savings using identified bases
Martin Kilroe, European Marine Manager, Advanced Polymer Coatings
- 15:15** **Break – kindly sponsored by Q88 & Milbros Software**
- 15:30** **Piracy Session**
Speakers at the session are active in dealing with piracy. Speakers at the session are active in dealing with piracy. The situation is fluid. We have agreed to keep the agenda flexible, so they can respond to current events in their areas of expertise. They will structure their presentations to keep you up to date on important developments in the area.
- 15:50** **Naval Forces Update on Counterpiracy Operations**
Capt Paul Chivers, Royal Navy OBE, EUNAVFOR Chief of Staff, and Cdr. Rune Bratland, EU Operation Headquarters, Operation Atalanta Commercial Industry Liaison Officer
- 16:10** **Piracy Update**
James Gosling, Partner, Holman Fenwick Willan
- 16:30** **Piracy: Security Issues Update**
Simon Fordham OBE, Partner, BGN Risk
- 16:50** **Somaliland Coastguard Development Programme**
Somali capacity building; Regional development using Somali capability; Benefits to commercial shipping
Simon Jones, CEO, Triton International
- 17:10** **Discussion**
- 17:30** **Drinks reception until 19:00 – kindly sponsored by MarineLine**



Speakers from ICAP Shipping, Inge Steensland, Holman, DVB Bank, Bureau Veritas, ABS, MARINTEK, Tankers, Hudson Systems, EUNAVFOR (Chief of Staff)...

Day Two: Wednesday March 10, 2010

IMMINENT REGULATORY ISSUES SESSION

- 09:00 Chairman's Introduction**
Capt. Ian. Finley
- 09:05 Air emissions update post-Copenhagen**
Outcomes affecting shipping; Next steps
Sveinung Oftedal, Senior Advisor, Norwegian Ministry of the Environment
- 09:35 Energy efficiency design index (EEDI)**
How it really works; Key factors affecting ship design and operations
Christian Breinholt, Director, Danish Maritime Authority
- 10:05 Ship Energy Management Plan (SEMP)**
Summary of key features; Use of EEOI
Yannis Calogeras, Product Manager Gas Carriers & Tankers, Bureau Veritas
- 10:35 Discussion**
10:50 Break

IMMINENT REGULATORY ISSUES: AIR EMISSIONS AND BALLAST WATER

- 11:15 Revised Annex VI: challenges as seen from a refiner's perspective**
Required changes to refining industry; Integrated refineries; options for individual refiners; Potential role of alternative marine fuels and emission abatement technology; Impact of changes to refineries on CO2 emissions
Eddy Van Bouwel, Advisor to the International Petroleum Industry Environmental Conservation Association (IPIECA)
- 11:40 Application: Exhaust Gas Scrubbers**
Case Study from Holland America Lines' ZAANDAM (currently largest operational scrubber in the world)
Fitting the unit; Salt and fresh water differentiation; Emissions data; Unique benefits of seawater scrubbing
Chris Leigh-Jones, Krystallon
- 12:05 Ballast Water Treatment: Practical Guidelines**
Review of deadlines and requirements; Technologies available and how they work
Senior Representative, ABS

- 12:35 Discussion**
12:50 Lunch

FINANCE SESSION

- 14:00 Major bank finance and how it works**
What a major bank looks for in a client; How a company can improve its chances; Availability of finance in the current difficult market
Paal Hauge, Senior Vice President, Chemical & LPG Tanker Group, DVB Bank
- 14:25 Other financing sources: how they work**
Alternatives available; Preparation; Increasing probability of success; The current market
Mark Avery, Managing Director, Anchorage Enterprises
- 14:50 Discussion**
15:05 Break

TMSA/KPI SESSION

- 15:30 Tanker Management Self Assessment**
Why do oil companies have vetting? Why TMSA? TMSA: Benefit? Burden?; Impact
Ian Hunter MBE, President, Hudson Systems (Former Marine Services Director, IMT ExxonMobil)
- 16:00 KPIs: a future factor for all owners and operators?**
Goals; Methodology; Assessment; Uses; Regulatory impact
Harald Sleire, Marintek
- 16:30 Owner concerns about KPIs**
General KPIs versus specialized industry sectors; Existing internal KPIs that work versus mandated KPIs; Certain costs versus uncertain benefits; Potential for misuse
Mr. Dierk Herrmann, Manager SSHEQ, and John T. Essberger GmbH & Co. KG
- 17:00 Discussion / Chairman's closing remarks**

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- Conference & workshop £1199 plus VAT @17.5% = £1408.82
 Conference only £850 plus VAT @17.5% = £998.75
 Workshop only £450 plus VAT @17.5% = £528.75

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- Conference & workshop £1099 plus VAT @17.5% = £1291.32
 Conference only £750 plus VAT @17.5% = £881.25
 Workshop only £400 plus VAT @17.5% = £470

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FURTHER INFORMATION

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